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**RFP-00118
ADDENDUM NO. 1**

DATE: March 26, 2015

TO: ALL PROSPECTIVE PROPOSERS

SUBJECT: RFP No. RFP-00118: Automated Passport Control (APC) Kiosks

This Addendum No. 1 becomes a part of Request For Proposals (RFP) No. RFP-00118 entitled: Automated Passport Control (APC) Kiosks.

1. Attachment No. 1 provides answers to the questions received in response to the solicitation during the pre-proposal question period and the associated County responses.
2. Attachment No. 2 is the Proposer Submission Package in Microsoft Word Format.

All other portions of RFP No. RFP-00118 remains the same as written.

Miami-Dade County

Josh Brown

Josh Brown
Procurement Contracting Officer 2
Procurement Management Services
Internal Services Department



Attachment No. 1
Proposed Questions and
Associated County Responses

- Q 1.** In section 2.6, which “applicable laws, ordinances, rules and regulations” are you referring to? (Submitted: Sep 8, 2014 12:17:34 PM EDT)
- A 1.** The “applicable laws, ordinances, rules and regulations” referred to in Section 2.6 include but are not limited to any local, state, or federal laws (including ordinance, rules, and regulations) that may apply to the implementation, installation, delivery, configuration, and integration services for all components of the APC Kiosks purchased under the resultant contract. An example includes the set of rules and regulations for the Miami International Airport which can be found at www.miami-airport.com/rules_and_regulations.asp. Miami-Dade County has further rules and regulations that can be found at the following websites: www.miamidade.gov/charter or www.miamidade.gov/zoning/ordinances.asp. It is the Proposer's responsibility to make sure that they are in compliance at all times with any local, state or federal requirements.
- Q 2.** As the financial details with customers may be deemed confidential, will reference information suffice as an alternative to providing confidential contract financial award amounts? (Submitted: Sep 8, 2014 2:54:39 PM EDT)
- A 2.** As stated in section 1.3 of the solicitation, “Proposers shall not submit any information in response to this Solicitation which the Proposer considers to be a trade secret, proprietary or confidential.” Per Item No. 2 of the Proposer Information section (bullet iii), the “total dollar value of the contract” is requested in relation to the Proposers experience and past performance. If the information is confidential, the Proposer may not include the value, however, the Proposer's score for this section may then be reduced.
- Q 3.** Who is responsible to provide the SSL Certificate identified in RFP Section 3.4.2? (Submitted: Sep 8, 2014 4:32:04 PM EDT)
- A 3.** Section 3.4.2 does not exist within the Solicitation. However, Section 2.4.2 does state that “All SSL security licenses must be provided by the selected Proposer on behalf of MDAD inclusive within the proposed price for the length of the contract. All interfaces through the MDAD networks shall be in compliance with MDAD standards.”
- Q 4.** Who is responsible to provide the SSL Certificate identified in the APC Technical Reference Manual Section 3.4.2? (Submitted: Sep 8, 2014 4:33:21 PM EDT)
- A 4.** Section 2.4.2 of the Solicitation states, “All SSL security licenses must be provided by the selected Proposer on behalf of MDAD inclusive within the proposed price for the length of the contract. All interfaces through the MDAD networks shall be in compliance with MDAD standards.”
- Q 5.** Several sections of the RFP refer to the potential requirement for operational changes, version controls and software change approvals. Please detail the local process requirements for seeking approval and implementing these changes. (Submitted: Sep 8, 2014 4:37:19 PM EDT)
- A 5.** Operational changes, version controls and software change requests for current operations that may have to be implemented can come from multiple sources (including MDAD, CBP, and third party entities). The selected Proposer shall submit a scope of work and price quote (unless the changes have a zero cost based on the resultant contract negotiated by the County and the selected Proposer). The SOW and quote must be reviewed and accepted by both MDAD and CBP. However, the final decision on software changes is provided by the CBP Office of Information and Technology.

Q 6. Who is responsible to provide the SSL Certificate identified in RFP Section 3.4.2? (Submitted: Sep 8, 2014 4:39:38 PM EDT)

A 6. Please refer to the response to Question No. 3 above.

Q 7. Under Section 2.6 of Solicitation RFP-00118 implementation services are to be provided. Please identify which FIS areas these services are to be provided in? (Submitted: Sep 8, 2014 4:40:39 PM EDT)

A 7. The envisioned FIS Areas are South, Central and North Terminals Passport and or Baggage Control Areas and any sterile corridors leading up to those areas.

Q 8. As described in Solicitation RFP-00118 Section 2.5, please clarify the assistance MDAD will provide for internal connectivity and external connectivity. Data and Power noted in bullet item could be construed as the room the APC's are in. Will MDAD provide internal power and data for each kiosk? Does the Assistance offered in bullet item three include procuring of external network connectivity (i.e. internet connection)? (Submitted: Sep 8, 2014 4:41:11 PM EDT)

A 8. The statement in Section 2.5 that says MDAD will provide "Assistance and support of network connectivity, implementation and setup is referring to the assistance in negotiating our firewall and working through those issues as it relates to connecting to both MDAD and CBP. It does not state that MDAD will provide external network connectivity.

The first statement in Section 2.5 clearly states that MDAD will provide Data and power connectivity to each individual APC kiosk.

Q 9. RFP Section 2.8, page 11, requires the selected proposer to be responsible for providing on-site and on-call technical support. Can MDAD please define "response time" and distinguish it from "resolution time"? We also noted that the County's preferred escalation is presented in the table; are these preferred escalation procedures or mandatory? (Submitted: Sep 8, 2014 5:44:25 PM EDT)

A 9. Response time shall be defined as the amount of time between the point of notification to the Selected Proposer from the MDAD IT Helpdesk and the initiation of technical support. Resolution time shall be defined as the amount of time from the initiation of technical support to the correction of the problem.

The escalation table provided in Section 2.8 of the solicitation is the County's preferred escalation process. Proposers are responsible for including their proposed description of technical and support services to be provided in Item No. 17 of the Proposer Information Section.

- Q 10.** RFP Section 2.8, page 11, asterisk below table, suggests a proposer's onsite technical manager. Is an onsite technical manager a mandatory requirement? Does MDAD require onsite staff support for APC operations? (Submitted: Sep 8, 2014 5:45:08 PM EDT)
- A 10.** Per Section 2.8 of the solicitation, "the selected Proposer shall be responsible for providing on-site and on-call technical support services to ensure optimal performance of the proposed kiosks, including all components." The Proposer shall propose the level of technical experience of the required onsite support personnel to meet the requirements outlined within the scope of services.
- Q 11.** Contemplating the first two questions, we note that the RFP's Section 2.10 requires the selected proposer provide certain training to airport staff that may offset or negate the needs identified in Section 2.8's table, specifically for Level 1 support. Can MDAD clarify preferences, requirements, and needs for all 3 of these RFP statements? Is MDAD open to the training of airport personnel for the "Severity levels" 1 & 2? (Submitted: Sep 8, 2014 5:46:51 PM EDT)
- A 11.** The County has provided its escalation preferences in the table within Section 2.8. Each Proposer shall provide their proposed technical support services within the Proposer Information Section (Item No. 17) which will be subject to evaluation. MDAD staff will not provide Severity level 1 & 2 responses in lieu of the vendor.
- Q 12.** Since kiosks are currently operational at the airport, can MDAD please discuss the transition process to a new vendor AND the purpose of the RFP instead of offering a sole source to the current vendor. Does MDAD have existing needs that are not being met by the current vendor? (Submitted: Sep 8, 2014 5:48:27 PM EDT)
- A 12.** There will be no transition between the existing APC Kiosk vendor and the selected Proposer for RFP-00118. The existing APC Kiosk vendor will continue to be responsible for the previously installed APC Kiosks. The existing APC kiosks are not a part of this solicitation. The selected Proposer will be responsible for the new APC Kiosks according to the Scope of Services outlined within the solicitation.
- The County does not wish to enter into a sole source contract. The resultant contract award will be made through a full and open competitive Request for Proposals process and evaluated in the manner described within Section 4.2. The existing vendor does not have exclusivity. The County reserves the right as deemed in its best interest to perform, or cause to be performed, the work and services, or any portion thereof, herein described in any manner it sees fit, including but not limited to: award of other contracts, use of any contractor, or perform the work with its own employees.
- Q 13.** Will MDAD consider a 3-5 day extension on the proposal due date? (Submitted: Sep 8, 2014 5:49:33 PM EDT)
- A 13.** No, the Proposal due date shall not be extended. MDAD does not believe an extension is warranted at this time.

- Q 14.** Section 2.4 of the RFP states “The selected Proposer must have a minimum of ten (10) APC Kiosks in a single location at an airport that is compliant with the processing of Visa Waiver Passengers at the time of proposal submission of this solicitation.” However, Section 4.2 indicates that there will be a qualitative evaluation of the proposer’s relevant experience, under which our approach would receive credit for our significant experience.

Can you please confirm that MDAD will accept a proposal and evaluate our experience on its merits and not summarily reject our bid for failing to meet the 10 kiosk criteria of Section 2.4? (Submitted: Sep 8, 2014 5:57:26 PM EDT)

- A 14.** The minimum qualification requirements included in Section 2.4 of the Solicitation and further defined within the Proposal Submission Package (Page 21) shall be documented by the Proposer and included with the proposal submission. Proposals received that do not meet the minimum qualification requirements shall be submitted to the County Attorney's Office for a responsiveness review.

Attachment No. 2
**Proposer Submission Package
and Price Proposal Forms**

PROPOSAL SUBMISSION PACKAGE COVER PAGE
REQUEST FOR PROPOSALS No. RFP-00118
AUTOMATED PASSPORT CONTROL KIOSKS

In response to the Solicitation, Proposer shall RETURN THE ENTIRE PROPOSAL SUBMISSION PACKAGE as follows:

1. Proposal Submittal Form, Cover Page of Proposal

Complete and sign the solicitation submittal form (by Proposer or representative of the Proposer who is legally authorized to enter into a contractual relationship in the name of the Proposer) as required.

2. Proposer Information

Complete following the requirements therein.

Note: The Proposer Information document is available in Word and is included in the Solicitation attachments.

3. Affidavits/Acknowledgements

Complete and sign the following:

Lobbyist Registration for Oral Presentation
Fair Subcontracting Practices
Subcontractor/Supplier Listing

4. Form B-1, Price Proposal Schedule

Complete the requirements therein.

**PLEASE REFER TO THE FRONT COVER OF THIS SOLICITATION
FOR ELECTRONIC SUBMISSION INSTRUCTIONS.**

PROPOSER INFORMATION
Automated Passport Control Kiosks**TABLE OF CONTENTS**

The Table of Contents should outline in sequential order the major areas of the proposal. Proposers should carefully follow the order and instructions outlined below. All pages of the proposal, including the enclosures, must be clearly and consecutively numbered and correspond to the Table of Contents.

Minimum Qualification Requirements

The minimum qualifications requirements for this Solicitation are as follows:

1. The successful Proposer must have a minimum of ten (10) APC kiosks in a single location operating at an airport that is compliant with the processing requirements of Visa Waiver Passengers at the time of proposal submission of this solicitation.
 - The kiosks and software must be compatible with the current CBP requirements and must meet all technical specifications set forth by the U.S. Customs and Border Protection (CBP) Document Number 3209000-TRM, version 2 titled "Automated Passport Control Service Technical Reference Manual (version 2) in Attachment No. 2. Additionally, the Proposer must satisfy all business requirements set forth in the CBP Automated Passport Control: Business Requirements (Version 15 dated April 2014) in Attachment No. 1.
 - Proposers shall provide formal documentation, in the form of a client reference letter, from the U.S. airport where the ten (10) APC kiosks are in operation and confirm that the minimum qualifications set forth above were met.

Proposer's Experience and Past Performance

1. Describe the Proposer's past performance and experience and state the number of years that the Proposer has been in existence, the current number of employees, and the primary markets served.
2. Provide a detailed description of comparable contracts (similar in scope of services to those requested herein) which the Proposer has either ongoing or completed within the past three years. The description should identify for each project: (i) client, (ii) description of work, (iii) total dollar value of the contract, (iv) dates covering the term of the contract, (v) client contact person and phone number, (vi) statement of whether Proposer was the prime contractor or subcontractor, and (vii) the results of the project. Where possible, list and describe those projects performed for government clients or similar size private entities (excluding any work performed for the County).
3. List all contracts which the Proposer has performed for Miami-Dade County. The County will review all contracts the Proposer has performed for the County in accordance with Section 2-8.1(g) of the Miami-Dade County Code, which requires that "a Bidder's or Proposer's past performance on County Contracts be considered in the selection of Consultants and Contractors for future County Contracts." As such the Proposer must list and describe all work performed for Miami-Dade County and include for each project: (i) name of the County Department which administers or administered the contract, (ii) description of work, (iii) total dollar value of the contract, (iv) dates covering the term of the contract, (v) County contact person and phone number, (vi) statement of whether Proposer was the prime contractor or subcontractor, and (vii) the results of the project.

4. Provide a listing of all major clients using APC Kiosks.

Must Include:

- Name of the Agency
- Name/Title of the Contact Person
- Contact Person's Phone Number
- Contact Person's E-mail Address
- Project Title, Value, Start and End dates

Key Personnel and Subcontractors Performing Services

5. Provide an organization chart showing all key personnel, including their titles, to be assigned to this project. This chart must clearly identify the Proposer's employees and those of the subcontractors or sub consultants and shall include the functions to be performed by the key personnel. All key personnel shall include all partners, managers, seniors and other professional staff that will perform work and/or services in this project. The organization chart shall include assigned roles and responsibilities as required by the "Technical Support Services Chart" in Section 2, paragraph 2.8 of the solicitation.
6. List the names and addresses of all first tier subcontractors, and describe the extent of work to be performed by each first tier subcontractor. Describe the experience, qualifications and other vital information, including relevant experience on previous similar projects, of the subcontractors who will be assigned to this project.
7. Describe the experience, qualifications and other vital information, including relevant experience on previous similar projects, of all key personnel, including those of subcontractors, who will be assigned to this project.
8. Provide resumes, with job descriptions and other detailed qualification information on all key personnel who will be assigned to this project, including any key personnel of subcontractors.

Note: After proposal submission, but prior to the award of any contract issued as a result of this Solicitation, the Proposer has a continuing obligation to advise the County of any changes, intended or otherwise, to the key personnel identified in its proposal.

Proposed Approach to Providing the Services

9. Describe Proposer's Project Management methodology and recommended strategies in performing the services described in Section 2.6 The Proposer shall describe its approach to project organization and management, to include the various project states and milestones, change of Scope management, implementation and training strategies, responsibilities of Proposer's management team, and necessary Proposer and County staffing required to complete the project. A complete timeline shall be submitted as part of the Proposal.
10. Describe Proposer's approach to project organization and management, including the responsibilities of Proposer's management and staff personnel that will perform work in this project.
11. Provide a project schedule identifying specific key tasks and duration for each phase of the implementation.
12. Its most recent certified business financial statements as of a date not earlier than the end of the Proposer's preceding official tax accounting period, together with a statement in writing, signed by a duly authorized representative, stating that the present financial condition is materially the same as that shown on the balance sheet and income statement submitted, or with an explanation for a material change in the financial condition. A copy of the most recent business income tax return will be accepted if certified financial statements are unavailable.

13. Information concerning any prior or pending litigation, either civil or criminal, involving a governmental agency or which may affect the performance of the services to be rendered herein, in which the Proposer, any of its employees or subcontractors is or has been involved within the last three years.
14. Provide a detailed description of the APC Kiosks and associated hardware being proposed. This should include all information regarding the aspects of functionality. Please provide images or diagrams to illustrate each component. Additionally, Proposer should provide the recommended life cycle of the equipment and associated components to ensure optimal performance.
15. Provide a detailed description of the Kiosk Management Software (KMS) module as outlined in Section 2.4.2. of the Solicitation. Proposer's shall include a detailed explanation how the KMS software will interface (inclusive of configuring and synchronizing data) with CBP system(s) and include a mobile component that is compatible with both android and IOS operating systems.

Provide a detailed explanation of the approach to software maintenance services, including but not limited to the Proposer's policy regarding new software releases, software upgrades, updates, patches, bug fixes, optional software features, etc. Include approximate frequency at which updates and/or upgrades are released as well as the method for deploying such updates and/or upgrades.

16. Provide a detailed description of the power components, network capability and associated requirements to be provided by MDAD per Section 2, Item 2.5 of the solicitation.
17. Provide a detailed description of Proposer's technical support services including telephone and email support, response times, escalation procedures, days and hours available, etc. per Section 2, Item 2.8 of the solicitation.
18. Provide a detailed description of the training and training materials that are offered as part of the Proposal to the County. Provide the recommended number of on-site training hours, as well as any other type of training, including, but not limited to on-line tutorials, web seminar training (if available), training documentation etc.
19. Provide a description of anything (functionality, software, or hardware) not identified in the RFP that will be required to meet the Scope of Services outlined within the Solicitation.

Provide in detail the manufacturer's warranty pertaining to the kiosk products, hardware and software. Include written material describing any optional or extended warranties available from the proposer or manufacturer, and the costs for these additional warranties.

20. Describe the key value-added features of the proposal (products or services) that differentiate the Proposer from other APC Kiosks providers.
21. Provide a description of how the Proposer will meet the County's needs for Software Escrow and the recommended third party agent.
22. Provide a detailed description of the APC Kiosks' current and future status of Wi-Fi compatibility.
23. Provide a description of any customization work required to meet the needs of this solicitation and include the associated costs within table B-5 of the Price Proposal.

24. Provide a detailed description of the Extended Warranty coverage for all hardware, equipment, and devices per section 2.9.1 of this solicitation. Explain how maintenance services will be provided for hardware/equipment/devices including the recommended maintenance schedules. This should include information regarding preventative maintenance services on equipment as well as methodologies for developing potential predictive maintenance. Only maintenance services that are included in the cost proposal being proposed to the County should be included in the response to this question. Do not include information regarding services that are provided at an additional cost.

Provide a detailed description of how the Proposer will address the County's need for on-site inventory. This should include information on quantity of items to be provided or any other information required to meet this requirement. Provide a detailed description and unit cost of the consumable materials, replacement parts and repairs as required by the APC Kiosks. Provide the minimum storage requirements for on-site inventory including consumables inclusive of size, temperature, accessibility, etc.

PROPOSED PRICING

25. The Proposer's price shall be submitted on Form B-1 "Price Proposal Schedule" in the manner required on said attached form. All pricing must include **all cost elements** being proposed. This pricing **MUST** be inclusive of all costs to meet the requirements that the Proposer has identified that they are capable of providing in their RFP response. Proposers should include a detailed description of the cost models used in the provided cost breakdown tables.

EXCEPTIONS TO TERMS:

26. Identify if Proposer has taken any exception to the terms of this Solicitation or draft form of agreement. If so, indicate what alternative is being offered and the cost implications of the exception(s). Be advised that no exception shall be taken where the Solicitation specifically states that exceptions may not be taken. Further, no exception shall be allowed that, in the County's sole discretion, constitutes a material deviation from the requirements of the Solicitation. Proposals taking such exceptions may, in the County's sole discretion, be deemed nonresponsive.

FORM B-1 PRICE PROPOSAL SCHEDULE

FORM B-1 - PRICE PROPOSAL SCHEDULE**Automated Passport Control Kiosks****INSTRUCTIONS:**

The Proposer's price shall be submitted on this Form B-1 "Price Proposal Schedule". Proposer is requested to fill in the applicable blanks on this form. Pricing must include **all cost elements** including, but not limited to: software licenses, equipment/devices, implementation, configuration, integration, testing, training, warranty coverage, maintenance, support, and professional support services required to meet the specifications outlined in Section 2.0 of this solicitation document.

A. PROPOSED PRICE

The Proposer shall state its price for providing all minimum and desired services as stated in Section 2.0 - Scope of Services. The pricing submitted below shall be used to evaluate Proposers.

**TOTAL PROPOSED PRICE FOR THE AUTOMATED PASSPORT CONTROL KIOSKS
OVER THE INITIAL FIVE (5) YEAR TERM:**

\$ _____

Note: A payment schedule will be negotiated with the selected Proposer based upon project milestones and deliverables (e.g., installation, County's final acceptance of deliverables, etc.)

B. BREAKDOWN OF PROPOSED PRICE

The Proposer shall provide a breakdown of the "Proposed Price" stated in Section A, above, as provided for in the tables below. Items that are not applicable shall be identified as "N/A"; items that are at no charge to the County shall be identified as "N/C". Unless otherwise indicated, the proposed prices set forth below will correspond to the initial five year contract term.

DESCRIPTION	TOTAL PRICE
Enterprise Software License Fee (Please provide detailed cost breakdown in Table B1)	\$
Equipment/Devices (Please provide detailed cost breakdown in Table B2)	\$
Testing, Configuration, and Implementation Services (Please provide detailed cost breakdown in Table B3)	\$
Customization Services (if applicable) (Please provide detailed cost breakdown in Table B4)	\$
Training (Please provide detailed cost breakdown in Table B5)	\$

DESCRIPTION	TOTAL PRICE
Miscellaneous Costs / Fees (Please provide a detailed cost breakdown in Table B6)	\$
Extended Warranty for Hardware / Equipment / Devices (Please provide a detailed cost breakdown in Table B7)	\$
Escrow Services (Please provide a detailed cost breakdown in Table B8)	\$
Software Maintenance and Technical Support Service Fees (Please provide a detailed cost breakdown in Table B9)	\$
*Total Proposed Price:	\$

*** Note: Total Proposed Price shall be equal to the Proposed Price stated in Section A above.**

TABLE B1: PRICE BREAKDOWN FOR PROPOSED SOFTWARE APPLICATION	
Perpetual Enterprise License - Unlimited Kiosks / Users	\$
Total for Software License:	\$

TABLE B2 : PRICE BREAKDOWN FOR EQUIPMENT/DEVICES			
Description	Quantity	Unit Price Per Kiosk	Total (Unit Price x Quantity)
Phase I – APC Kiosks	36		\$
Phase II – APC Kiosks	36		\$
Phase III – APC Kiosks	36		\$
Phase IV – APC Kiosks	36		\$
Total for Equipment/Devices:			\$

TABLE B3 - PRICE BREAKDOWN FOR TESTING, CONFIGURATION, AND IMPLEMENTATION SERVICES	
Description/Milestone	Price
	\$
	\$
Total for Testing, Configuration, and Implementation Services:	\$

TABLE B4 - PRICE BREAKDOWN FOR CUSTOMIZATION
(if applicable)

Description/Milestone	Price
	\$
	\$
	\$
Total for Customization:	\$

TABLE B5 - PRICE BREAKDOWN FOR TRAINING SERVICES

Description/Milestone	Price
	\$
	\$
Total for Training Services:	\$

TABLE B6 - PRICE BREAKDOWN FOR MISCELLANEOUS COSTS

Description/Milestone	Price
	\$
	\$
Total for Miscellaneous Costs:	\$

TABLE B7 - PRICE BREAKDOWN FOR EXTENDED WARRANTY FOR HARDWARE / EQUIPMENT / DEVICES (Inclusive of Extended Warranty, Consumables, Repairs, and Replacement Parts per Section 2.9.1 and 2.9.2 of the solicitation)

DESCRIPTION	Annual Fees
Extended Warranty and associated items (Contract Year 1)	\$
Extended Warranty and associated items (Contract Year 2)	\$
Extended Warranty and associated items (Contract Year 3)	\$
Extended Warranty and associated items (Contract Year 4)	\$
Extended Warranty and associated items (Contract Year 5)	\$
Total for Initial Term of Extended Warranty and associated items:	\$

TABLE B8 - PRICE BREAKDOWN FOR SOFTWARE ESCROW SERVICES

Description/Milestone	Annual Fee
Software Escrow Service Fees – Year 1	\$
Software Escrow Service Fees – Year 2	\$
Software Escrow Service Fees – Year 3	\$
Software Escrow Service Fees – Year 4	\$
Software Escrow Service Fees – Year 5	\$
Total for Escrow Service Fees:	\$

TABLE B9 - PRICE BREAKDOWN FOR SOFTWARE MAINTENANCE AND SUPPORT SERVICES

DESCRIPTION	Annual Fees
Software Maintenance and Technical Support Services Fees (Contract Year 1)	\$
Software Maintenance and Technical Support Services Fees (Contract Year 2)	\$
Software Maintenance and Technical Support Services Fees (Contract Year 3)	\$
Software Maintenance and Technical Support Services Fees (Contract Year 4)	\$
Software Maintenance and Technical Support Services Fees (Contract Year 5)	\$
Total for Initial Term of Software Maintenance and Support Services:	\$

C. OPTIONAL PRODUCTS/SERVICES

The Proposer shall state its price for providing all Optional Products and Services as provided for in the tables below. **These prices should not be included in the Proposer's Total Proposed Price.** Unless otherwise negotiated by County and selected Proposer, these rates will remain in effect for the duration of any contract issued as a result of this RFP, including all option-to-renew periods and extensions exercised by the County.

C1. OPTION-TO-RENEW (OTR) PRICE BREAKDOWN FOR EXTENDED WARRANTY FOR HARDWARE / EQUIPMENT / DEVICES (Inclusive of Extended Warranty, Consumables, Repairs, and Replacement Parts per Section 2.9.1 and 2.9.2 of the solicitation).

Description	Annual Fees
Extended Warranty and associated items (Contract Year 6)	\$
Extended Warranty and associated items (Contract Year 7)	\$
Extended Warranty and associated items (Contract Year 8)	\$
Extended Warranty and associated items (Contract Year 9)	\$
Extended Warranty and associated items (Contract Year 10)	\$
Total for Years 6-10 of Extended Warranty and associated items:	\$

C2. OPTION-TO-RENEW (OTR) SOFTWARE MAINTENANCE AND SUPPORT SERVICES

Description	Annual Fees
Software Maintenance and Technical Support Service Fees Year 6	\$
Software Maintenance and Technical Support Service Fees Year 7	\$
Software Maintenance and Technical Support Service Fees Year 8	\$
Software Maintenance and Technical Support Service Fees Year 9	\$
Software Maintenance and Technical Support Service Fees Year 10	\$
Total for Software Maintenance and Support Services Fees (Years 6-10):	\$

C3. OTR SOFTWARE ESCROW FEES

Proposer must provide the cost to the county for depositing the Solution with a third party software escrow agent.

Description	Annual Fees
Software Escrow Agreement Fees <i>Contract Year 6</i>	\$
Software Escrow Agreement Fees <i>Contract Year 7</i>	\$
Software Escrow Agreement Fees <i>Contract Year 8</i>	\$
Software Escrow Agreement Fees <i>Contract Year 9</i>	\$
Software Escrow Agreement Fees <i>Contract Year 10</i>	\$
Total for Software Maintenance & Support Services Fees (Years 6-10):	\$

C4. OPTIONAL EQUIPMENT/ DEVICES

Product Description	Unit Cost Per Item
	\$
	\$
	\$
	\$
	\$
Total for Optional Equipment:	\$

C5. OPTIONAL PROFESSIONAL SERVICES

Proposers are requested to provide pricing for optional professional services outside of the Scope of Work that may be required by the County during the term of the resultant contract. Additional positions may be added as applicable to the nature of the work to be performed.

Service	Proposed Hourly Rate
Project Manager	\$
Programmer	\$
Trainer	\$
On-Site Training (Per Day)	\$
	\$
Total for Optional Professional Services:	\$

Note: Compensation to the selected Consultant for Optional Professional Services shall be based on the projects assigned. The selected Proposer shall use agreed upon hourly rates to calculate the not-to-exceed cost statement required for each project.